PROTECTING YOUR PEOPLE AND SECURING YOUR PREMISES
If you’re reading this, chances are that you’re considering investing in an Access Control system. It’s not quite as exciting as your first house or your wedding day, but it is (in a somewhat smaller way) an important decision.

A system to secure, protect and manage your people and premises is a vital part of your business. A system that grows with you, whether it’s adding that new member of staff or planning your next corporate acquisition is essential.

Access Control systems are not all created equally. Your business is unique and deserves a unique solution.

Welcome to Grosvenor Technology.

Grosvenor Technology is a UK based manufacturer of Access Control solutions. We’ve been helping clients of all shapes and sizes for over 25 years through our network of trusted installation companies.

Our Sateon Advance Access Control solution is our best yet and our installers are qualified to design, deliver and maintain a tailored system that’s as unique as you are.
SO WHAT’S DIFFERENT ABOUT OUR ACCESS CONTROL?

WELL, EVERYTHING...
EASY TO USE
Ever used a Windows PC? Great — in that case, you can already use our system. Based in a Windows environment Sateon Advance makes managing your Access Control a breeze. Simply use the IE browser on any device to make live changes as and when the need occurs.

NEVER STOP EXPANDING
Our systems scale from a single door, to an infinite number of doors. Your growth ambitions will never out-grow our capability. From one small building to a global estate, all users and protected areas can be managed from the super-intuitive and slick interface.

NO FUSS INSTALLATION
The hardware and software are designed to be installed faster than the competition, meaning your system will be up and running in no time. The ability to work with modern IP networks or cabling structures found in older systems means there will be little disruption to your workplace regardless of whether Sateon Advance is your first Access Control system or replacing an existing one.
REDUCING OPERATING EXPENDITURE

- Opens doors
- Creates Roll-Call on Fire Alarm
- Operates Elevators
- Makes a Cup of Tea*

*well, it can turn the kettle on at least...

Sateon Advance does so much more than simply replace keys. Our powerful ‘cause and effect' engine means that any sequence of events can be triggered for a specific user.

We understand that every investment needs to display positive ‘return on investment' and your Access Control system shouldn't be any different. By creating linkage to elevators, heating, ventilation and other variable resources, efficiencies are improved and operating costs reduced.

DON’T JUST TAKE OUR WORD FOR IT
OVERCOMING
HILL STREET’S BLUES

HILL STREET YOUTH CENTRE, RUGBY
Youth and Community Centre in Warwickshire, threatened with closure in March 2012 due to cost of security guards to secure premises.

The installation of Sateon Access Control has meant that centre staff can control who enters the building within any given time frame without them having to be on site.

This has allowed for significant time savings and reduced staffing costs, while the easy to use system has given staff the ability to accurately monitor the centre’s usage. The site is now secure despite there being fewer staff to monitor security.

“Two years down the line, Hill Street is now recognised as a great asset to the local community. Putting access control in place has meant that we have been able to extend our opening hours, content in the knowledge that we still know exactly who has access to the building. Not having to physically ‘lock-up’ at 11 pm at night saves us both time and money; being protected by Sateon gives us all peace of mind and is worth its weight in gold.”

Grant Duncan,
Hill Street Centre Manager
STRESS FREE
STAFF AND STUDENTS

UNIVERSITY OF SALFORD, MANCHESTER

Multiple buildings. 300+ access points. Heavy annual footfall.

A flexible, integrated access control system which operates easily with third party functions was needed to ensure a stress-free experience for students, staff and visitors alike.

One card solution now in its 8th year. This allows for individuals’ access rights, cashless vending, follow-me printing, and even bus passes. The system also integrates with Building Management, HVAC and CCTV systems.

Complex management reporting helps to analyse and improve the service the University offers.

"With just one card our staff and students link into parking, secure access, the library, follow-me printing, leisure centre and fund loading for catering and printing. It is one of the most complex implementations in the University touching multiple systems across the campus."

Derek Drury,
CIO, University of Salford
30 ST MARY AXE, LONDON

Multi-tenant building. 41 floors.

Provision of a non-invasive solution which allows tenants to manage their own areas whilst the landlord maintains overall control.

30 St Mary Axe houses a range of prestigious companies across its 41 floors. The system needed to be rolled out seamlessly and protect tenants' confidential information.

As Sateon is browser based, it avoided the need for software to be installed on each tenants' server. A fully partitioned, Microsoft SQL backend database allows each tenant to manage their own area, including reports on staff attendance and identity card access, whilst the landlord maintains overall control of the building.

Grosvenor’s Professional Services team oversaw and assisted with this bespoke system to ensure smooth deployment and ongoing support.

“Grosvenor’s support with regards to training, bespoke alterations and troubleshooting has been first class. I’m satisfied that we made the right decision when choosing Sateon as our new access control platform.”

Danny Moody,
Security Manager CBRE 30 St Mary Axe Management Ltd
It's 5.15pm on a Friday and you've just received a text from employee X. They're leaving to work for a competitor and they're not coming back.

Have they still got an Access Card?
Didn't they borrow an extra fob one day?
What if they come into the office over the weekend?
Is your data secure?

Because Sateon Advance can be accessed at any time from any Windows device we've got these challenges covered. The system can be configured to enable an administrator or security manager to simply use Internet Explorer to view and edit any employee profile remotely.

Employee X can be deleted or locked out of the system removing the threat of any security breach in real time.
Sateon Advance is a surprisingly affordable option, easing pressure where capital expenditure budgets may be tight. We adopt lean principles throughout our process to ensure all unnecessary cost is eliminated.

Take our supply chain for example. Our competitors use distributors and wholesalers who add on their profits before supplying products to your installer. Because we have such close working relationships with our installation partners we can skip this stage and pass the savings straight on.

Another advantage of not using wholesalers is that we know exactly who we’re selling to, and we only sell to professional, approved installation companies, so you have peace of mind about who’s working in your building.

This way we stay close to our installers allowing us to provide unparalleled support and training to them and in turn, better support to you and your access control system.
Just like Access Control systems, not all installers are made equally. We are proud to support professional installers to ensure your system is installed and maintained by fully qualified and trained people.

All of our installers are approved by either the NSI or SSAIB, who are both independent regulatory bodies dedicated to improving standards across the security sector. By choosing one of these installers you can be assured that they are security screened, financially sound, appropriately experienced and hold relevant insurances.

Additionally, all our partners are certified by us in the design, installation and maintenance of your Sateon Advance Access Control system.

To find a local approved installer please contact us at ac-EMEA sales@grosvenortechology.com or call us on +44 (0)1279 838 000.